



# INVOICE

**BILL TO:**  
GRAY FALCON UNITED LLC  
677 N LARCH AVE  
ELMHURST, IL 60126

**INVOICE DATE:** 05/16/2025  
**INVOICE #:** B91066  
**TERMS:** NET 30  
**DUE DATE:** 06/16/2025

DATE	CUSTOMER REF#	ORIGIN - DESTINATION	QUANTITY	RATE	AMOUNT
05/14/2025		201 Center St, Hanover, PA 17331, USA - 258 Snider St, Elloree, SC 29047, USA			
		Freight Income	1	\$1,200.00	\$1,200.00
		Lumper	1	\$190.00	\$190.00

<b>TOTAL</b>
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\$1,390.00
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**PLEASE NOTE**

The right to payment under this invoice has been assigned to Compass payment Solutions LLC (CFS) and all payments hereunder are to be directed to the assignee at the address noted below.

Remittances to other than CFS do not constitute payment of this invoice. CFS must be given notification of any claims, agreements or merchandise returns which would affect the payment of all or part of this Invoice on the due date.

**COMPASS FUNDING SOLUTIONS LLC**  
**P.O.BOX 205154**  
**DALLAS, TX 75320-5154**  
**Tel: 844-899-8092**

**TRUCKLOAD RATE CONFIRMATION**

Gray Falcon United

MC # 1040945

1431 Opus Pl Ste 110

DOWNERS GROVE, IL 60515

**Carrier Name:** BRZ**Pickup Date:** 5/14/2025**Delivery Date:** 5/15/2025**Service Level:** Normal**Shipper Information:****Name:** HANOVER PUB WHSE  
**Address:** 201 CENTER ST

HANOVER, PA 17331

**Consignee Information:****Name:** FOOD LION INC 3  
**Address:** 258 SNIDER ST

ELLOREE, SC 29047

**Load #:** 123172182**Customer PO:****Shipper Ref:** 905804900**Trailer Type/Size:** Van / Full**Contact:****Phone:**

5/14/2025

**Pickup Date & Time:** 6:00 PM -  
6:00 PM**Contact:****Phone:**

5/15/2025

**Delivery Date & Time:** 2:00 PM -  
2:00 PM

Handling Units	Package Type	Pieces	HAZMAT	List of Items	Total Weight
1	Pallet	1,454		24/26OZ MORTON ROUND PLAIN	42,571

**PICKUP INSTRUCTIONS:****DELIVERY INSTRUCTIONS:**

APPT ID 014759298

**Rate:**

USD \$1,200.00

**TOTAL:**

USD \$1,200.00

# RATE CONFIRMATION RULES AND CONDITIONS

**1. COMMUNICATION:** Carrier must provide GFU with correct cell number of a driver every day before 10am, with current location and shipment status. No communication will result in a \$150.00 deduction YOU MUST HAVE ALL PAPERWORK SIGNED AND PROVIDE IT TO US NO LATER THAN 1 HOUR AFTER DELIVERY. No communication will result in a \$150.00 deduction. Carrier is responsible to provide in and out times from shipper no later than 24 hours after the pickup and in and out times from the receiver no later than 24 hours after the delivery, failing to do so will result in \$75 deduction.

**2. MACROPOINT TRACKING:** Carrier and Carrier's driver must ensure MacroPoint tracking is accepted by driver for any shipment noted as requiring MacroPoint tracking on Load Confirmation. Tracking must always maintain active tracking status at all times from arrival at Shipper until departure from final Consignee. Failure to comply will result in a \$150.00 deduction.

**3. CUSTOMER RELATED INFORMATIONS:** Carrier is not allowed to contact Gray Falcon United LLC clients directly. This will result in terminating "Broker & Carrier" agreement and every rate con ever made with the carrier. Fine will be sent for \$20,000.00. BY SIGNING THIS RATE CON YOU AGREE ON THE FINE OF \$20,000.00 IF ANY CUSTOMER OR CUSTOMER RELATED PERSON IS CONTACTED BY CARRIER'S. Carrier must not call shipper, receiver nor approach any contact from BOL.

**4. TONU:** In the event of the shipment order being canceled, Truck Order Not Used (TONU) will be issued to the carrier only if the truck already arrived and checked in with a pickup number at the Shipper location at the time of cancellation.

**5. ACCESSORIAL CHARGES:** All detention and any other accessorial charges must be approved by GFU within 24 hours of accessorial event occurring. Please note that in the accordance with companyh policy, the first 3 hours are free at the shippers and receivers, for Amazon free time may vary from customer to customer. Payment of any accessorial charges will only be issued if GFU issues a revised GFU Load Confirmation inclusive of additional charges.

**6. PROOF OF DELIVERY:** Each and every page of shipment paperwork is required for payment. Bill of Lading (BOL) must be signed or stamped by authorized Consignee personnel for it to be considered Proof of Delivery (POD). Carrier must submit *complete* paperwork within 24 hours of delivery. If paperwork is not received within 1 business day after delivery, it will result in a \$250.00 deduction.

**7. DELAYS:** Any delay must be reported immediately to GFU by Carrier or driver. Failure to notify delays will result in rate reductions. Any delays, missed pickup and delivery appointments may result in a deduction fine in unspecified amount which may vary from customer to customer. Arriving late for Walmart and Sams club appointment will result in late-fee in the unspecified amount.

**8.WEIGHT:** Any quoted weight is subject to change. GFU has the right to change weight up to the DOT legal weight limit. GFU is paying for sole use of a trailer. Carrier must report any overage, shortages, damaged products and any other irregularities immediately to GFU. Driver must scale the freight before getting in route for delivery, to make sure the weight is within DOT legal weight limits.

**9. EQUIPMENT WEIGHT:** Overall payload weight goal for OTR shipments is 46300 LBS. The combined gross vehicle ( tractor included with trailer ) empty weight should be 33500 LBS for non-refrigerated equipment and 35500 LBS for refrigerated equipment. If carrier exceeds the applicable maximum equipment weight stated above, the Shipper reserves the right to make a pro-rate adjustment to the pricing. The Shipper reserves the right to charge the carrier \$50 per shipment that violates the above stated weight policy by more than 1000 LBS.

**10. LUMPERS:** Carrier is responsible to pay for any lumper charges and will be reimbursed with a copy of the receipt, which should be emailed, within 12 hours, to: [accounting@grayfalconunited.com](mailto:accounting@grayfalconunited.com) . Failure to comply will result in a rate deduction.

**11. PAYMENT:** Carrier will be paid only by GFU and will not contact the shipper, consignee or any customer of GFU for any payment of carrier's freight charges under this agreement. GFU is entitled to deduct any loss, shortage and/or damage, and claim the estimated amount, from any freight charges that may be owed to carrier. 45 to 60 Day Payment terms will apply for all invoices, (60 days direct payments, 45 via factoring)

**12. DOUBLE BROKERING:** Carrier is not allowed to double broker any shipment under any circumstances. Double brokering will result in all agreed charges to be fully revoked by GFU and reported to all load board platforms, carrier monitoring platforms, and FMCSA.

**13. CARGO SEAL:** Carrier is not to break the seal without getting a written confirmation from GFU. By booking a shipment with GFU, Carrier understands that the trailer is contracted to GFU for exclusive use and if these conditions are not met, deductions could apply.

**14. TRAILER CONDITION:** Carrier is responsible for ensuring trailer must be clean, dry, leak-proof, free of odor, in good condition free off infestations, blood, debris, other contaminants, and otherwise safe to transport the shipment's commodities. Door seals must be intact and drain plugs must be in place. GFU will not pay a TONU or any other fees for equipment being rejected due to poor conditions.

**15. TEMPERATURE CONTROLLED SHIPMENTS:** All refrigerated trailers must have refrigeration units in good operating condition, with intact trailer chutes running full-length of trailer, and downloadable refrigeration unit data reporting capability. All refrigerated trailers must run continuously, at the required temperature as indicated on the GFU Load Confirmation, from pre-cooling by arrival at Shipper through shipment delivery at Consignee. In the event the temperature indicated on the Bill of Lading (BOL) is contradictory or confusing to the temperature indicated on GFU Load Confirmation, Carrier must resolve the contradictory or confusing temperature instructions immediately by notifying GFU. Written instructions by GFU must be obtained to resolve any contradictory or confusing temperature instructions before accepting the shipment for transport. Written instructions only amends the individual shipment in question. Failure to resolve any issue with the instructions prior to transport shall bar Carrier from using the contradictory or confusing instructions as a defense. Carrier is responsible for ensuring that Reefer units have been pre-cooled to the correct temperatures for appropriate loads prior to arriving at shipping facility. If a carrier is found not complying with these regulations and/or leaves the shipping locations without previously informing dispatcher or broker, carrier will be subjected to a deduction fee.

**16. SAFE TRANSPORTATION OF FOOD SHIPMENTS:** Carrier is responsible for and agrees to comply with all applicable laws, including all statutes, rules, regulations, and governmental guidance documents, in the performance of its services under agreement of this GFU Load Confirmation, including without limitation, those related to the transportation of food, food related products, and pharmaceuticals, as well as all instructions provided by GFU or the Shipper Bill of Lading (BOL) regarding transportation of the commodities tendered to it. Carrier will defend, indemnify, and hold GFU and Shipper harmless, including all GFU, expenses, and attorney fees related in any way to Carrier's violation of the requirements of this section, or all applicable laws and regulations. Carrier shall be responsible for the safety and sufficiency of all items, which could render the shipment unsafe, used in the transportation of the commodities, including all vehicles and transportation equipment as defined herein and in applicable law. Carrier shall ensure that no transportation equipment has been used to transport poison, refuse, garbage, trash or solid or liquid waste of any kind whatsoever, whether hazardous or non-hazardous. Carrier is responsible for all sanitary conditions during transport, and shall conduct regular temperature checks at regular intervals and document readings. Carrier must provide temperature data in a manner acceptable to GFU for each shipment, upon request. If GFU or BOL instructions require a cargo seal, the lack of a seal shall be sufficient to consider the shipment unsafe and a total loss. Carrier agrees that when transporting food for human consumption, late delivery, i.e. delivery after the deadline indicated on the transportation documents, alone shall be sufficient to reject a shipment and consider the cargo a total loss. Failure to comply with the provisions set forth herein or any instructions may result in a determination by GFU or Shipper that the goods transported are no longer safe and if such a determination is made, Carrier shall not sell or otherwise distribute the goods and shall dispose of the same at its expense. Any goods disposed of shall be considered a total loss and valueless for determining cargo loss and damage liability of Carrier. Carrier shall develop and maintain written procedures related to the safe transport of food products transported for GFU, shall train its drivers and staff regarding safe transport of food products, shall keep records of its procedures and training, and shall make these records available to Carrier upon request for at least three years after shipment. Carrier shall maintain records of its cleaning, sanitizing, and inspecting of all vehicles and transportation equipment, and shall make these records available to Carrier upon request for at least three years after the record is created.

**17. ACCEPTANCE OF RATE CONFIRMATION:** For the GFU Load Sheet / Load Confirmation to be accepted, Carrier MUST sign and date the Load Confirmation and return to GFU by fax or by email. If for any reason GFU does not receive the signed Load Confirmation from the Carrier, this Load Confirmation will be considered not accepted and will be canceled.

**18. BOL INFORMATION:** If the address on BOL does not match the address on rate confirmation GFU needs to be notified prior to departure from shipper, failure to do so will result in any redelivery GFU to the correct Consignee at the expense of the carrier alone and GFU will not be held accountable for any further cost incurred during the transit. Any and all changes regarding this matter have to have email approval from the GFU Management team, no verbal approvals will be taken in considerations.

All rates are quotes based on line and fuel plus chassis. Additional moves and charges must be sent for prior approval (prior to dispatch drivers).

Per diem charges must be sent when received from SSL to allow enough time for dispute. All per diems are 30 days allowed to submit for disputes and payments.

Updates must be provided on all pick up, delivery upon each delivery, followed by all interchanges, signed PODs by shipper and driver to avoid delay in processing payments

Unethical business practice or changing the agreement mid transit will result in deductions with the amount of the change that took place. All scommunication regarding payments, delay with equipment must be communicated directly to Gray Falcon team, so delays can be properly resolved. Charges may be assessed to carrier for late pickup or delivery! Carrier must still commit to all Hours of Service regulations.

Carrier send invoice to: Gray Falcon United LLC 1431 Opus PI Ste 110 Downers Grove, IL 60515 or [accounting@grayfalconunited.com](mailto:accounting@grayfalconunited.com). Original paperwork must accompany invoice! Carriers please be advised our payment terms are net 45 from the complete invoice delivery date for carriers working with factoring companies, otherwise you will be paid net 60. Absolutely no double-brokering. It is agreed that any re-brokering of this load will result in non-payment to carrier, in addition to any other penalties applicable by contract or by law.

The carrier is responsible for ensuring that the drivers behave ethically and reasonably, including the use of personal protective equipment (PPE). Any complaints from shippers, receivers or customers may lead to fines of up to \$1000.

Carrier must provide an update on location every day. The Carrier must provide an update upon checking in and out on both pickup/s and delivery/s. Failing to do so can result in rate deduction of \$50-\$100. Providing false information on load status, location, etc. can result in rate deduction. Holding load over 1 day after delivery date can result in rate deduction. Carriers can not change appointments on their own without prior notice to Gray Falcon United LLC representatives failing to do so will result in rate deduction. Carrier must provide BOL/POD within 48hours upon delivery. PODS: NOT RECEIVED WITHIN 24 HOURS WILL BE A \$150 LATE CHARGE PER DAY TO YOU AS THE CARRIER.

Phone: | Fax:

Please sign and return via fax or email to

Carrier Signature:

MC#:

*Shawn Popovic*

Driver Name:

Driver Phone#:

Please call immediately with any questions, concerns, or problems!  
Send Invoicing to: Gray Falcon United | 1431 Opus PI Ste 110 | DOWNERS GROVE, IL 60515

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Gray Falcon United

MC # 1040945

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DOWNERS GROVE, IL 60515

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APPT ID 014759298

<b>Rate:</b>	USD \$1,200.00
<b>Lumper Fee - Delivery</b>	USD \$190.00
<b>TOTAL:</b>	USD \$1,390.00

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- Carrier send invoice to: Gray Falcon United LLC 1431 Opus PI Ste 110 Downers Grove, IL 60515 or [accounting@grayfalconunited.com](mailto:accounting@grayfalconunited.com). Original paperwork must accompany invoice! Carriers please be advised our payment terms are net 45 from the complete invoice delivery date for carriers working with factoring companies, otherwise you will be paid net 60. Absolutely no double-brokering. It is agreed that any re-brokering of this load will result in non-payment to carrier, in addition to any other penalties applicable by contract or by law.
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- Carrier must provide an update on location every day. The Carrier must provide an update upon checking in and out on both pickup/s and delivery/s. Failing to do so can result in rate deduction of \$50-\$100. Providing false information on load status, location, etc. can result in rate deduction. Holding load over 1 day after delivery date can result in rate deduction. Carriers can not change appointments on their own without prior notice to Gray Falcon United LLC representatives failing to do so will result in rate deduction. Carrier must provide BOL/POD within 48hours upon delivery. PODS: NOT RECEIVED WITHIN 24 HOURS WILL BE A \$150 LATE CHARGE PER DAY TO YOU AS THE CARRIER.
- Phone: | Fax:**  
**Please sign and return via fax or email to**
- |                           |       |                       |       |
|---------------------------|-------|-----------------------|-------|
| <b>Carrier Signature:</b> | _____ | <b>Driver Name:</b>   | _____ |
| <b>MC#:</b>               | _____ | <b>Driver Phone#:</b> | _____ |
- Please call immediately with any questions, concerns, or problems!  
**Send Invoicing to:** Gray Falcon United | 1431 Opus PI Ste 110 | DOWNERS GROVE, IL 60515

# Capstone Logistics

30 TECHNOLOGY PKWY SOUTH SUITE 200  
PEACHTREE CORNERS, GA 30092  
770-414-1929  
FED ID# 45-3087555

19:07:16 May 15, 2025

Receipt #:	7eeab7b2-6ed4-4ec8-89a2-cd173a535710
Location:	ADUSA DC30 ELLOREE SC
Work Date:	2025-05-15
Bill Code:	67RCOD
Carrier:	BRZ
Dock:	DRY
Door:	60
Purchase Orders	Vendor
12784053	MORTON SALT INC

Total Initial Pallets:	18.00
Total Finished Pallets:	25
Total Case Count:	1452
Trailer Number:	2560130
Tractor Number:	
BOL:	
Comments:	
Canned Comments:	
Unloaders:	1

Add Fee	
PO: 12784053	
Upstack	\$30.00
PO: 12784053	
Pinwheeled	\$10.00
Total Add Charges:	\$40.00
Base Charge:	140.00
Convenience Fee:	10.00
Total Cost:	190.00
Payments:	Amount
CapstonePay-36821650	\$190.00
Total Payments	\$190.00



DATE TO SHIP  
05.14.2025

NON-NEGOTIABLE BILL OF LADING	
ARRIVE DATE	05.15.2025
MASTER BOL	589092
ORDER DATE	05.12.2025
PAGE	3 of 3

SHIPPER: MORTON SALT  
A K+S GROUP COMPANY  
444 W LAKE ST SUITE 2900  
CHICAGO, IL 60606  
SHIP TO: FOOD LION INC 3  
258 SNIDER ST  
ELLOREE, SC 29047-9279 US

POINT OF ORIGIN: Hanover Terminal Inc  
201 CENTER STREET  
HANOVER, PA 17331

BILL TO:

SHIPPER NUMBER 5207558035		REFERENCE NO 12784053		CARRIER/OTHER WINDYCITY NAT.TRANS	CHARGES PREPAID		BOL # 589092		
QTY ORDERED	QTY SHIPPED	HM	PRODUCT LOT		DESCRIPTION			GROSS WEIGHT	NET WEIGHT
			NMFC Summary						
			Code	Description	Gty	Weight			
			46260	CHLORIDE COMMON SALT	1152 CS	40618.32 LBS			
			59422	TOILET PREPARATIONS	350 CS	1438.5 LBS			

RECEIVER SIGNATURE

CARRIER SIGNATURE

TOTAL

DATE / TIME

In Accordance with Section 7 of the Uniform bill of Lading Act, if this shipment is to be delivered to the consignee, without recourse on the consignor, the consignor shall sign the following statement: the carrier may decline to make delivery of this shipment without payment of freight and all other lawful charges.

AUSA DC # 30  
RECD BY Jack Ponce  
DATE RECD 05-15-25  
TOTAL QTY RECD 1152  
OVER \_\_\_\_\_ SHORT \_\_\_\_\_ PALLET \_\_\_\_\_  
REFUSED \_\_\_\_\_ CHILD PO # \_\_\_\_\_

in 16:20  
out 19:45

TOTAL PIECES ORDERED	TOTAL PIECES SHIPPED	TOTAL LINES	6	TOTAL NET WEIGHT	12,806.40 KGS	28,232.80 LBS
1,452	1,452	PALLET QTY	18	TARE WEIGHT	6,270.58 KGS	13,824.88 LBS
		TOTAL CUBE	1118.59	TOTAL GROSS WEIGHT	19,076.97 KGS	42,058.62 LBS

Generated on 2025-05-13T16:28:36

589092

DATE TO SHIP  
12/05

NON-NEGOTIABLE BILL OF LADING

ARRIVE DATE	05/12/2025
MASTER BOL	
ORDER DATE	05/12/2025
PAGE	2 of 3

SHIPPER: MORTON SALT  
A K+S GROUP COMPANY  
444 W LAKE ST SUITE 2900  
CHICAGO, IL 60606  
SHIP TO: FOOD LION INC 3  
258 SNIDER ST  
ELLOREE, SC 29047-9279, US

POINT OF ORIGIN: Hanover Terminal Inc.  
201 CENTER STREET  
HANOVER, PA 17331

BILL TO:

SHIPPER NUMBER 5207558035			REFERENCE NO 12784053		CARRIER/OTHER WINDYCITY NAT.TRANS		CHARGES PREPAID		BOL # 589092	
QTY ORDERED	QTY SHIPPED	HM	PRODUCT LOT		DESCRIPTION			GROSS WEIGHT	NET WEIGHT	
			Storage Plt: 3200946 Qty: 56 Storage Plt: 3200956 Qty: 56 Storage Plt: 3200949 Qty: 56 Storage Plt: 3200948 Qty: 56 Storage Plt: 3200954 Qty: 56 Storage Plt: 3200951 Qty: 56							
350 CS	350 CS		F110550004G SEAL NUMBER Lot # 184041		6/7 5OZ REDUCED SODIUM NATURE  MORTON BATCH# CB2504600E			1,438.50	980.00	
			Storage Plt: 3225143 Qty: 350							
224 CS	224 CS		F110880003B SEAL NUMBER Lot # 183292		12/26OZ IODIZED SEAL SALT ROUN  MORTON BATCH# R125065007			4,677.12	2,184.00	
			Storage Plt: 3213050 Qty: 112 Storage Plt: 3213049 Qty: 112							
150 CS	150 CS		F142130000B SEAL NUMBER Lot # 183083		8/4LB ICE CREAM & COOLING SALT  MORTON BATCH# 03.19.25			5,130.00	2,400.00	
			Storage Plt: 3207266 Qty: 75 Storage Plt: 3207265 Qty: 75							
			Control Method Description: PREPAID							
			TRL# <u>P2560130</u> SEAL# <u>54906303</u> TOTAL PALLETS: <u>18</u> INSPECTED BY: <u>BX</u> DATE: <u>5-14-25</u> TRAILER INSPECTION-CHECK IF ACCEPTABLE, 'X' IF REFUSED INSECT/RODENT ACTIVITY: <u>/</u> GLASS OR METAL <u>/</u> ODORS: <u>/</u> FLOORS, WALLS, CEILING, SILL PLATE: <u>/</u> PROTRUDING OBJECTS: <u>/</u> MOLD, SPILLS, STAINS, WATER <u>/</u> OTHER FOREIGN MATERIAL: <u>/</u> ARRIVE TIME: <u>11:00</u> START TIME: <u>7:36</u> DEPARTURE TIME: <u>8:10 pm</u>							





589092

DATE TO SHIP  
05/14/2025

Printed on: 2025-05-13T16:26:36

NON-NEGOTIABLE BILL OF LADING	
ARRIVE DATE	05/16/2025
GRDCLT NO	589092
MASTER BOL	
ORDER DATE	05/12/2025
PAGE	1 of 3

SHIPPER: MORTON SALT  
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CHICAGO, IL 60606  
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POINT OF ORIGIN: Hanover Terminal Inc.  
201 CENTER STREET  
HANOVER, PA 17331

BILL TO:

SHIPPER NUMBER		REFERENCE NO		CARRIER/OTHER		CHARGES		BOL #	
5207558035		12784053		WINDYCITY NAT.TRANS		PREPAID		589092	
QTY ORDERED	QTY SHIPPED	HM	PRODUCT LOT		DESCRIPTION		GROSS WEIGHT	NET WEIGHT	
			Ship To code N1ST04: 0003653991 Morton BOL # N9BM02: 0905804900 Morton Order# N9IL02: 5103189361 PALLET'S OUT: 0 Probill Number Must Arrive Date N9AD02 Planned Del Date N9DL02 PO Type N9PS02 Department # N9DX02						
			Appt set 5/15 @ 1800 appt ID 014759298, HH 5/12 Please you utilized our preferred carriers which are ODFL & Estes. PLEASE DO NOT USE XPO. If trouble scheduling an appointment please email Justin Williams (justin.williams@adusaprocurerent.com) Truck Van Enclosed SEAL54906303						
112 CS	112 CS		F110010000B SEAL NUMBER Lot # 182639 MORTON BATCH# SS25041013 Storage Plt: 3199444 Qty: 56 Storage Plt: 3199443 Qty: 56		24/26OZ MORTON ROUND PLAIN		4,782.40	2,391.20	
224 CS	224 CS		F110010000B SEAL NUMBER Lot # 182674 MORTON BATCH# SS25041013 Storage Plt: 3200218 Qty: 56 Storage Plt: 3200217 Qty: 56 Storage Plt: 3200213 Qty: 56 Storage Plt: 3200216 Qty: 56		24/26OZ MORTON ROUND PLAIN		9,564.80	7,173.60	
392 CS	392 CS		F110030000B SEAL NUMBER Lot # 182801 MORTON BATCH# SS25050012 Storage Plt: 3200947 Qty: 56		24/26OZ MORTON ROUND IODIZED		16,464.00	13,104.00	